



Athlete-Agent Registration Policy

Athlete-Agents are invited to participate in Tulane Athletics' *Approved Agent Program*. Any athlete-agents seeking to represent Tulane University student-athletes in future professional activities must agree to the following conditions and receive approval from the Tulane Athletics Compliance Office.

Applicable NCAA Legislation

12.1.1 Amateur Status. An individual loses amateur status and thus shall not be eligible for intercollegiate competition in a particular sport if the individual:

- (a) Uses his or her athletics skill (directly or indirectly) for pay in any form in that sport;
- (b) Accepts a promise of pay even if such pay is to be received following completion of intercollegiate athletics participation;
- (c) Signs a contract or commitment of any kind to play professional athletics, regardless of its legal enforceability or any consideration received;
- (d) Receives, directly or indirectly, a salary, reimbursement of expenses or any other form of financial assistance from a professional sports organization based upon athletics skill or participation, except as permitted by NCAA rules and regulations;
- (e) Competes on any professional athletics team (per Bylaw 12.02.4), even if no pay or remuneration for expenses was received;
- (f) Subsequent to initial full-time collegiate enrollment, enters into a professional draft (see also Bylaw 12.2.4.2.1); or
- (g) Enters into an agreement with an agent.

12.1.1.3.1 Educational Expenses - Prior to Collegiate Enrollment. A prospective student-athlete may receive educational expenses (i.e., tuition, fees, room and board, and books) prior to collegiate enrollment from any individual or entity other than an agent, professional sports team/organization or a representative of an institution's athletics interests, provided such expenses are disbursed directly through the recipient's educational institution (e.g., high school, preparatory school).

12.2.4.3 Negotiations. An individual may request information about professional market value without affecting his or her amateur status. Further, the individual, his or her legal guardians or the institution's professional sports counseling panel may enter into negotiations with a professional sports organization without the loss of the individual's amateur status. An individual who retains an agent shall lose amateur status.

12.2.5.1 Nonbinding Agreement. An individual who signs a contract or commitment that does not become binding until the professional organization's representative or agent also signs the document is ineligible, even if the contract remains unsigned by the other parties until after the student-athlete's eligibility is exhausted.

12.3.1 General Rule. An individual shall be ineligible for participation in an intercollegiate sport if he or she ever has agreed (orally or in writing) to be represented by an agent for the purpose of marketing his or her athletics ability or reputation in that sport. Further, an agency contract not specifically limited in writing to a sport or particular sports shall be deemed applicable to all sports, and the individual shall be ineligible to participate in any sport.

12.3.1.1 Representation for Future Negotiations. An individual shall be ineligible per Bylaw 12.3.1 if he or she enters into a verbal or written agreement with an agent for representation in future professional sports negotiations that are to take place after the individual has completed his or her eligibility in that sport.

12.3.1.2 Benefits from Prospective Agents. An individual shall be ineligible per Bylaw 12.3.1 if he or she (or his or her relatives or friends) accepts transportation or other benefits from:

- (a) Any person who represents any individual in the marketing of his or her athletics ability. The receipt of such expenses constitutes compensation based on athletics skill and is an extra benefit not available to the student body in general; or
- (b) An agent, even if the agent has indicated that he or she has no interest in representing the student-athlete in the marketing of his or her athletics ability or reputation and does not represent individuals in the student-athlete's sport.



12.3.2.1 Presence of a Lawyer at Negotiations. A lawyer may not be present during discussions of a contract offer with a professional organization or have any direct contact (i.e., in person, by telephone or by mail) with a professional sports organization on behalf of the individual. A lawyer's presence during such discussions is considered representation by an agent.

12.3.3 Athletics Scholarship Agent. Any individual, agency or organization that represents a prospective student-athlete for compensation in placing the prospect in a collegiate institution as a recipient of institutional financial aid shall be considered an agent or organization marketing the individual's athletics ability or reputation.

12.3.3.1 Talent Evaluation Services and Agents. A prospect may allow a scouting service or agent to distribute personal information (e.g., high-school academic and athletics records, physical statistics) to member institutions without jeopardizing his or her eligibility, provided the fee paid to such an agent is not based on placing the prospect in a collegiate institution as a recipient of institutional financial aid.

Section I: Agent Benefits

An agent registered under this policy will be afforded the following benefits:

- (1) Identified as an "Approved Agent" in materials provided to student-athletes and their families by the Tulane Athletics Compliance Office.
- (2) Included in the Compliance Office Athlete-Agent file with materials highlighting the Agent's credentials, background and services available.
- (3) Provided with on-campus access and use of facilities to meet with student-athletes as permissible under Louisiana, NCAA, Conference USA and University policy.

Section II: Agent Responsibilities

Any registered agent under this policy agrees to:

- (1) Abide by Louisiana, NCAA, Conference USA and University rules and regulations including this Policy, which covers athlete-agent activities and conduct.
- (2) Direct all correspondence directly to the Compliance Office. Please send all such correspondence in duplicate. The original will be provided to the student-athlete with copies maintained in the Compliance Office. Do not request the address or telephone numbers of student-athletes, as such information is not distributed to the public.
- (3) Avoid any involvement of student-athletes or others in actions, which may jeopardize student-athletes' eligibility under NCAA, Conference and/or University rules.
- (4) Avoid providing or offering to provide anything of value to a student-athlete or another person in return for support of the agent's selection by the student-athlete; and
- (5) Provide current and accurate information to the Compliance Office, student-athletes and their families and friends.
- (6) Indemnify and hold Tulane University harmless from any damages or claims arising from his/her activities as an agent or prospective agent.

Section III: Registration Process

The following procedures shall be completed prior to an agent being deemed an "Approved Agent" by the Compliance Office:

- (1) An agent shall submit a completed Tulane University Agent Registration Form.
- (2) An agent shall receive confirmation from the Compliance Office of "Approved Agent" status.
- (3) Agent registration is only valid for the agent to whom it is issued.
- (4) Agents must update and verify the accuracy of registration information.

If registration is denied or revoked, the Compliance Office will take reasonable actions to discourage contact between its student-athletes and the applicant concerning matters of athlete-agent representation. The applicant will not be permitted to enter Tulane University property for the purpose of athlete-agent related matters.

Status as "Approved Agent" shall not be construed or marketed as an endorsement or recommendation of the agent by Tulane University or the Athletic Department, nor is it evidence of an agent's qualifications and abilities to represent athletes. The agent shall not represent otherwise.