



# WHY ARE OVER 1 IN 5 NORTHWESTERN MUTUAL FINANCIAL REPRESENTATIVES FORMER COLLEGE ATHLETES?

As a college athlete...

**YOU EMBRACE CHALLENGE.** Nearly half our former student-athletes competed for Division 1 teams.

It's one thing to meet challenge, but as an athlete, you pursue it, crave it, and use it to make you better every day. You understand that once you reach a certain level of excellence, the smallest improvement can reap huge rewards.

**YOU HAVE DETERMINATION.** You've been there ... lived it. Shooting free throws long after the gym has gone dark. Running sprints when the others have left the field. One more rep. One more walk-through. One more drill. Determination means never giving up. You know that. And we know that.

**YOU HAVE PASSION FOR WHAT YOU DO.** You can have the skills. You can have the work ethic. But if you don't love what you do, you won't achieve your ultimate goal. We seek out former college athletes because we know you won't pursue any endeavor without bringing your complete commitment to the cause, and with it, a passion that burns inside you.

**YOU WANT TO SUCCEED.** Your athletic success didn't just happen when you stepped onto the field, court or track. True success occurs only through a combination of hard work, dedication and focus, combined with your natural talent. And that's exactly what we're looking for at Northwestern Mutual.

## LIFE AFTER ATHLETICS



# WHY SHOULD YOU CONSIDER NORTHWESTERN MUTUAL?

## WE OFFER CHALLENGE.

As part of the Northwestern Mutual team, we'll offer a level of challenge that will truly take your game to the next level. That challenge, and the opportunity to work with a world-class, award-winning team, will help you build a business of your own and make a difference in the lives of others.

## WE HAVE DETERMINATION.

In all our years, through changes in the industry and countless changes in the economy, we have never rested on our success. At Northwestern Mutual, we know that no matter how good we are today, we can be better tomorrow. It's that commitment, that determination, we expect from ourselves and those we bring into the organization, that has made us a leader, a champion. And we're looking for people who share that determination.

## WE HAVE PASSION FOR WHAT WE DO.

That passion is one reason we're proud to be a corporate sponsor of the NCAA.

Long before the NCAA was founded, Northwestern Mutual brought a passion for leadership, focus and a standard of values that has helped us remain at the top of our field. And we know the NCAA and its student-athletes have the same passion to achieve and maintain a level of success that will endure. From the day you join our team, you'll see that passion in action as we strive to help our communities become more financially secure.

## WE WANT YOU TO SUCCEED.

57% of our top financial representatives were 25 years old or younger when they started at Northwestern Mutual.

At Northwestern Mutual, we offer student-athletes an unparalleled opportunity for personal growth and financial success. Through our acclaimed financial representative internship program and full-time career opportunity, you'll have the chance to use the talent, passion and leadership skills you developed on the athletic field in your new field of endeavor ... your career.

## BECAUSE WHEN YOU SUCCEED, WE SUCCEED. IT'S THAT'S SIMPLE.

Are you determined? Up for the next challenge? Passionate? Ready to succeed and make an impact?

Check us out at [www.northwesternmutual.com/careers](http://www.northwesternmutual.com/careers)

Contact your local office to learn more.

## LIFE AFTER ATHLETICS



Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company (NM), Milwaukee, WI (life and disability insurance, annuities, and life insurance with long-term care benefits) and its subsidiaries.

NCAA is a trademark of the National Collegiate Athletic Association.