

**University of California, Berkeley**  
**Intercollegiate Department of Athletics**  
**Statement of Revenues and Expenditures**  
**Year Ended June 30, 2012 (unaudited)**

	Football	Men's Basketball	Women's Basketball	Other Men's Sports	Other Women's Sports	Non-Program Specific	Grand Total
<b>Operating revenues</b>							
Ticket sales	\$ 7,663,291	\$ 2,471,001	\$ 154,373	\$ 62,167	\$ 116,219	\$ 659,403	\$ 11,126,452
Student fees	-	-	-	-	-	2,446,595	2,446,595
Guarantees	3,218,627	125,279	-	62,838	14,163	-	3,420,906
Contributions (as spent)	1,110,267	549,386	174,063	4,602,943	3,650,422	2,890,881	12,977,962
Direct institutional support	1,455	-	1,700,000	344,000	5,017,405	8,657	7,071,517
NCAA/Conference distributions	9,604,391	3,062,646	159,225	144,300	171,264	2,136,882	15,278,708
Program/Novelty/Concessions	440,088	134,198	40,680	14,519	29,369	9,993	668,847
Sponsorships/Royalties	3,216,341	1,473,733	523,645	607,777	694,603	687,944	7,204,042
Sports camps	239,342	99,615	33,928	677,108	650,491	(216)	1,700,267
Endowment income (as spent)	484,637	86,331	55,842	2,793,945	615,426	1,848,638	5,884,820
Other	93,792	2,560	12,112	119,529	44,635	130,661	403,289
<b>Total operating revenues</b>	<b>26,072,231</b>	<b>8,004,748</b>	<b>2,853,868</b>	<b>9,429,125</b>	<b>11,003,996</b>	<b>10,819,437</b>	<b>68,183,405</b>
<b>Operating expenditures</b>							
Athletic student aid	3,017,546	487,581	486,486	2,305,390	3,734,455	21,428	10,052,886
Guarantees	1,000,000	599,040	66,550	15,453	50,136	-	1,731,179
Coaches salaries	5,347,734	2,688,125	1,045,035	3,272,659	3,429,961	-	15,783,515
Administration salaries	1,817,336	429,857	308,195	650,289	496,188	11,011,527	14,713,392
Severance payments	-	-	-	2,888	2,487	-	5,375
Recruiting	337,544	110,027	79,281	145,002	218,290	38,160	928,305
Team travel	2,196,878	591,224	336,061	1,510,991	1,682,558	129,561	6,447,274
Equipment/Uniforms/Supplies	605,141	73,041	51,230	435,751	416,874	125,518	1,707,555
Game expenses	358,994	377,744	230,779	146,762	384,399	-	1,498,678
Fundraising/Marketing/Promotion	1,515,859	391,098	158,617	159,302	106,212	677,029	3,008,117
Sports camps	81,976	28,406	27,677	333,728	307,912	53,365	833,064
Direct facilities cost	122,585	26,235	8,144	279,341	218,774	1,455,495	2,110,573
Spirit groups	76,000	-	-	-	-	42,654	118,654
Medical expenses & insurance	275,880	18,169	22,245	277,476	235,757	563,526	1,393,053
Memberships/dues	60	530	910	12,745	17,493	1,515,829	1,547,568
Other	1,060,340	91,475	107,556	105,974	169,299	1,752,829	3,287,473
Transfers to institution	1,418,183	493,970	45,400	78,031	81,206	351,332	2,468,121
<b>Sub-total operating expenditures</b>	<b>19,232,057</b>	<b>6,406,523</b>	<b>2,974,166</b>	<b>9,731,782</b>	<b>11,552,001</b>	<b>17,738,254</b>	<b>67,634,783</b>
Non-Operating Revenue - Capital	-	-	-	-	-	3,000,000	3,000,000
Non-Operating Expenses - Capital	-	-	-	-	24,128	798	24,926
Loan Repayment	-	-	-	-	-	556,774	556,774
Debt Service	-	-	-	-	-	2,830,000	2,830,000
<b>Excess (Deficiency) of revenues over expenditures</b>	<b>\$ 6,840,174</b>	<b>\$ 1,598,225</b>	<b>\$ (120,298)</b>	<b>\$ (302,657)</b>	<b>\$ (572,133)</b>	<b>\$ (7,306,389)</b>	<b>\$ 136,922</b>